

# CHANGING PARADIGMS OF FEMA IN INDIA

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## Partner's Message

Over the last decade, India has become the first choice for global businesses to invest in. The major encouraging factors for foreign investors to invest in India are comparatively cheap labour, a highly skilled workforce and liberal foreign direct investment policies. Other relevant factors shaping India as a hotspot for ease of doing business include a significantly large youth population, and the government's initiative to set up a healthy ecosystem for businesses and innovative minds.

This is evident from the fact that India jumped to 63rd rank in 2019 from 142nd rank in 2014 in the Ease of Doing Business Index released by the World Bank. India has also secured to jump from a rank of 81 in 2015 to 40th rank in 2022 on the Global Innovation Index released by World Intellectual Property Organisation and made a major leap on the Global Competitive Index to bag 68th position among 141 countries as released by World Economic Forum in 2019.

While India stands strong on the economic front, it also lays adequate emphasis on its foreign relations with other nations. This ensures political, strategic and social stability for businesses setting up in India or looking forward to investing in India. Keeping in mind the ever-growing business ecosystem in India, we have taken the opportunity to develop a comprehensive and exhaustive handbook on the foreign investment regime in India. This handbook covering the intricacies of foreign investments in India will be of great assistance to businesses wanting to enter the Indian market. The handbook aims to provide complete clarity on the foreign investment regime in India and has been curated to answer all the questions from the perspective of an investor.

It encapsulates all the legislative and regulatory changes that have taken place over the last few years to boost foreign investment in India. Keeping it to the point, crisp and coherent we have managed to cover the changes in RBI's and SEBI's regulations, the effect of the discontinuation of LIBOR, the liberalisation of External Commercial Borrowings regulations in India, the changes in the Foreign Exchange Management Regulations and the setting up of International Financial Services Centre Authority (IFSCA).

We are delighted to present our handbook 'Changing Paradigms of FEMA in India' which primarily focuses on UK-India investments and vice versa. We sincerely hope that our handbook will serve as a valuable resource in overcoming the information barrier for understanding foreign investments in India. It is a ready reference on foreign investments in India and we look forward to answering all your queries regarding the same.

**Anuroop Omkar**  
**Partner**  
**AK & Partners**

## Partner's Message

India, like its dynamic youth population, is now evolving its laws and policies at a fast pace. To foreign investors and manufacturers, India offers a huge market with a rapidly growing economy, a large, skilled workforce, and a growing middle class. Significant steps such as liberalization of FDI in several sectors such as defence, retail, and civil aviation have been taken. Liberalization in other sectors like insurance is on the cards. We all are no strangers to the fact that UK and India hold a long-standing trade and investment relationship and this is now strengthened further with the bilateral trade negotiations.

In many cases, India recently showed foresight and preparedness. This is evident from the smooth transition of the economy in the face of the discontinuation of LIBOR. When the pandemic hit, reliance on debt finance to weather the economic downturn became essential. India faced a sharp increase in external commercial borrowing (ECB). Even here, the Indian policies on external commercial borrowings (ECB) were one step ahead and had been liberalised and simplified in 2019 already. Reserve Bank of India (RBI) further relaxed thresholds and limits under the ECB guidelines to ensure the healthy sustenance of businesses in India.

Also, India has been showing restraint in its data protection regime, leading to the growth in fintech, insurance tech, and similar sectors that rely on data. It would be noteworthy to remember here that India is often referred to as a demographic goldmine when it comes to consumer preference data. The growth of regulatory tech is driven by several factors, including the growing number of mobile phone users, and the increased availability of low-cost internet access. Financial inclusion is at an all-time high.

Many foreign clients whom we handhold from the day they decide to do business in India complain sometimes that 'India has changed'. Does India have a "*Chalta hai...*" [Anything goes] attitude. Not anymore. Are there compliances? Yes. But with them, there is market and regulatory certainty and a chance to talk bigger business numbers than you imagined by catering to a billion population which is tech and finance savvy.

Our primary goal behind developing this handbook is to spread correct, relevant and to-the-point information on the changing paradigms of the foreign investment regime in India. We hope you find it insightful.

**Kritika Krishnamurthy**  
Partner  
AK & Partners

## Counsel's Message

India has seen massive growth in foreign investment over the past few years, owing to investor-friendly policies along with quick and effective enforcement agencies. The Government of India is successfully working towards implementing policies that have made the legal and regulatory process for foreign investment much easier than before. Most of the breaches in respect of timely reporting of inward or outward remittance, for instance, can now be remedied through a simple compounding application made to the Reserve Bank of India (RBI) or the Directorate of Enforcement (ED) as the case may be. Moreover, RBI has delegated compounding powers to regional and central offices to alleviate operational issues and improve customer service. It is important to note that the compounding mechanism is a game-changer as not only does it save the time of the investors, but it also helps avoid a lengthy process of investigation and litigation, making the entire regulatory framework effective and efficient.

Offshore money laundering is undeniably a serious offence and can be detrimental to the jurisdictions involved at both ends of the exchange. Accordingly, they have to be treated with strict penal provisions.

On the other hand, where compounding may not be an option, the central government has formulated laws to increase the efficiency of the investigative process. For instance, the government has made provisions for data-sharing agreements between ED and other enforcement agencies formulating an information repository of the individuals investigated in the past by any of the other agencies. Such data-sharing arrangements are extremely crucial in expeditious investigation ensuring that the investigating agencies do not have to repeatedly question the investors in respect of the same matters where a prior investigation has already taken place. This is a commendable step towards ease of business as it leads to shorter investigation which further ensures that the assets (if frozen) will be released in a shorter period without much effect on the value of such assets.

India must take many more active and conscious steps in the coming times to adopt the best international practices for uncomplicating the enforcement and regulatory mechanism for foreign investment in India. The ease of enforcement coupled with the numerous policies, MOUs and treaties that India signs regularly with foreign jurisdictions is a testament to India's earnest efforts towards attracting foreign investment and ensuring that trade and commerce become profitable and viable for all stakeholders.

**Shreyas Mehrotra**  
**Counsel- Dispute Resolution**  
**AK & Partners**

## Glossary

<b>AD BANKS</b>	Authorised Dealer Banks
<b>AIF</b>	Alternative Investment Funds
<b>ARR</b>	Alternative Reference Rate
<b>CSR</b>	Corporate Social Responsibility
<b>DDT</b>	Dividend Distribution Tax
<b>DTA</b>	Domestic Tariff Area
<b>ECB</b>	External Commercial Borrowings
<b>ED</b>	Enforcement Directorate
<b>FBIL</b>	Financial Benchmark India Private Limited
<b>FCA</b>	Foreign Currency Account
<b>FCY</b>	Foreign Currency
<b>FDI</b>	Foreign Direct Investment
<b>FEMA</b>	Foreign Exchange Management Act
<b>FI</b>	Foreign Investments
<b>FIU</b>	Financial Intelligence Unit
<b>FPI</b>	Foreign Portfolio Investors
<b>IFSC</b>	International Financial Services Centre
<b>IFSCA</b>	International Financial Services Centre Authority
<b>INR</b>	Indian National Rupees
<b>IP</b>	Indian Party
<b>LEI</b>	Legal Entity Identifier
<b>LIBOR</b>	London Interbank Offer Rate
<b>LRS</b>	Liberalised Remittance Scheme
<b>LSF</b>	Late Submission Fee
<b>MAMP</b>	Minimum Average Maturity Period
<b>MAT</b>	Minimum Alternate Tax
<b>MIFOR</b>	Mumbai Interbank Forward Outright Rate
<b>ODI</b>	Overseas Direct Investment
<b>OI</b>	Overseas Investment
<b>PROI</b>	Person Resident Outside of India
<b>RBI</b>	Reserve Bank of India
<b>SARON</b>	Swiss Average Overnight for Swiss Francs
<b>SEBI</b>	Securities and Exchange Board of India
<b>SOFR</b>	Secured Overnight Financing Rate
<b>SONIA</b>	Sterling Overnight Indexed Average
<b>TC</b>	Trade Credits
<b>TONAR</b>	Tokyo Overnight Average Rate
<b>USD</b>	United States Dollar
<b>VRR</b>	Voluntary Retention Route

## UK Investments in India- Statistics

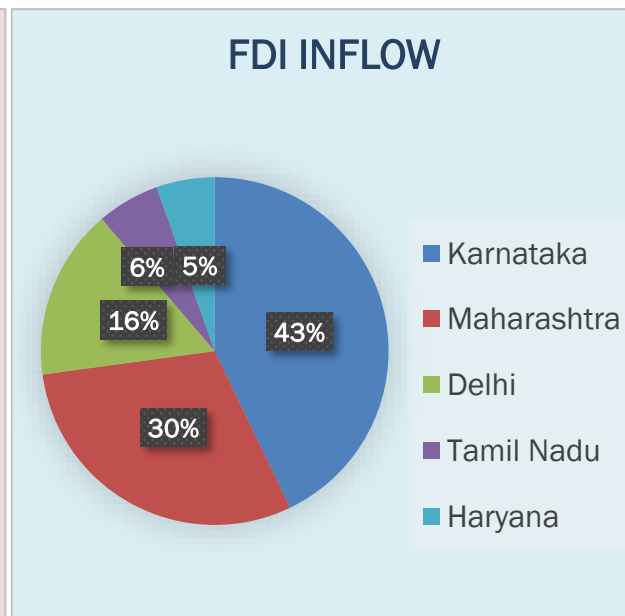
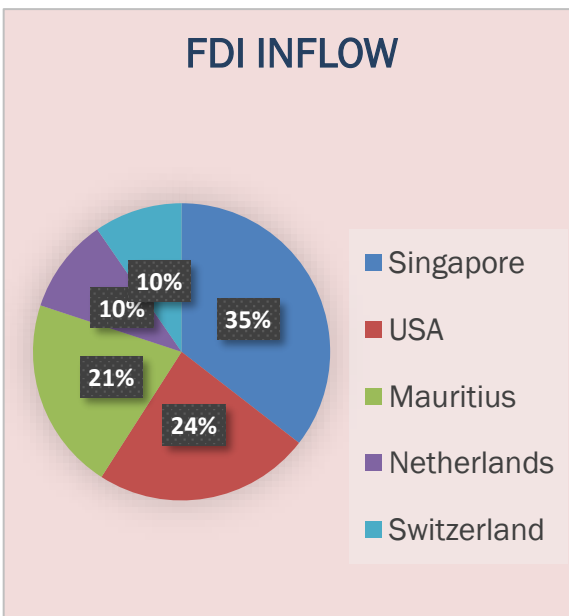
A growth rate of 65% in FDI inflows between the years 2007-2014 & 2014-2021.

FDI inflow of USD 85000 million in the financial year 2021-2022

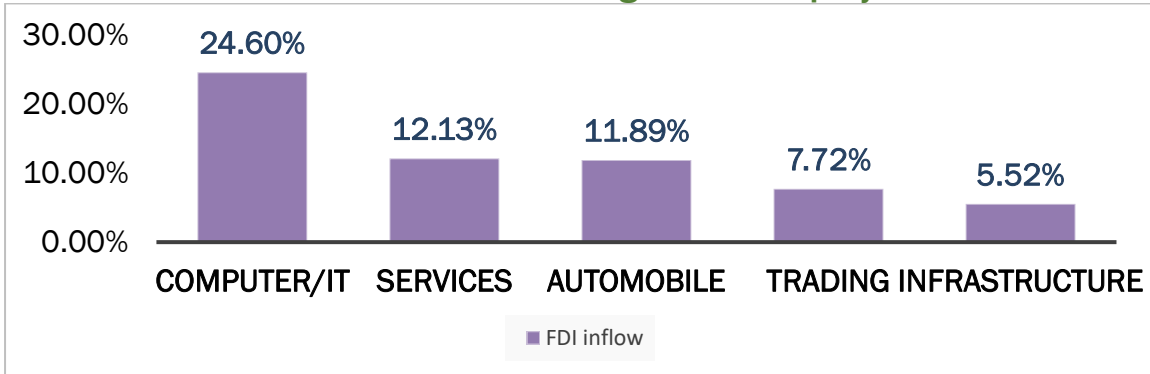
An increase in FDI by 76% from \$12 billion to \$21 billion in the Manufacturing sector between FY 2020-21 & 2021-22;

**Top five countries from which India receives its FDI equity inflows**

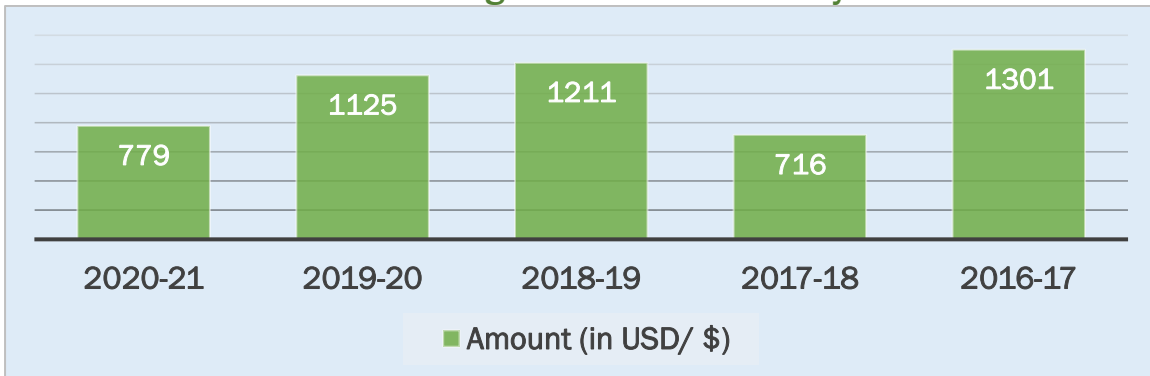
**Five states in India that receive the highest FDI equity inflows**



**Five sectors in India that receive the highest FDI equity inflows**



**FDI inflow from the United Kingdom in India- Last 5 years**



**Predictions**





## Recent Major Investments from the UK to India

In the last financial year, several companies based in the United Kingdom has made or announced some major investments in various sectors of the Indian market.

Scott Bader, a global manufacturer with headquarters in the UK has announced an investment of approximately \$36 Mn over the next 5 years in India.

In June 2022, British International Investment (BII) announced an investment of \$47 million as part of a follow-on investment to Fourth Partner Energy for projects totalling 294 MW.

As per the Britain Meets India (BMI) report 2022, the fastest growing UK company in India is Ayana Renewable Power Ltd., in 2022 followed by Johnson Matthey Chemicals India Pvt Ltd – both registering a growth rate of over 100%.

In February 2022, ATD Group, a Noida-based diversified entity, and UK's SRAM & MRAM Group, a public health emergency management solutions company, announced plans to invest INR 100 crore for their foray into electric mobility in India through a joint venture, Canopus.

In December 2021, the British government's CDC promised to invest \$3bn in India for the next five years,

## Part-A

### Investments in India

#### UK - India Start-up Launchpad

*The UK-India Start-up Launchpad is an initiative to foster deeper collaboration between two leading start-up ecosystems – the UK and India.*

*The Launchpad will bring together resources, connect participants and encourage start-ups in both the countries to innovate, find solutions for the most pressing development challenges and explore expansion opportunities. Thus, seen as a global force for good and driving mutual growth and prosperity.*

#### Voluntary Retention Route (VRR) for Foreign Portfolio Investors (FPIs) investment in Debt

##### Eligible Instruments

- Any Government Securities (“VRR-Govt”)
- Any instrument listed under Schedule 1 of Foreign Exchange Management (Debt Instruments) Regulations, 2019 other than those specified under 1A(a) and 1A(d) of the said Schedule. (“VRR – Corp”)
- Government securities and corporate debt. (“VRR Combined”)

##### Eligible Investors

- Foreign Portfolio Investors (FPIs) registered with SEBI are eligible. However, participation is voluntary.

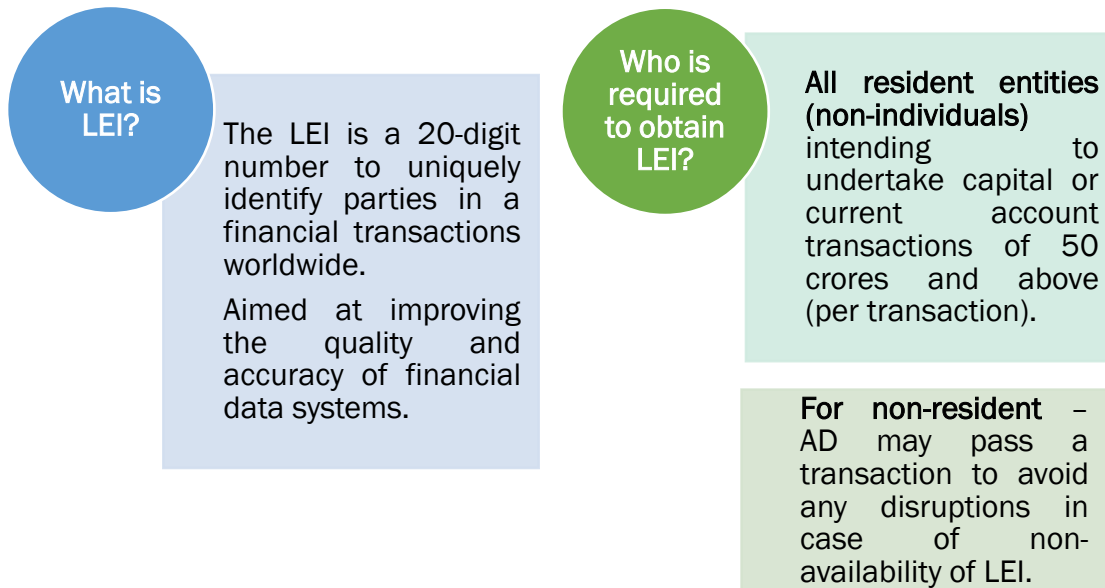
As per RBI, INR 1,49,995 Cr out of INR 1,50,000 Cr have already been availed under VRR scheme.

FPIs have invested 36K Crore INR in India in the month of October, 2022.

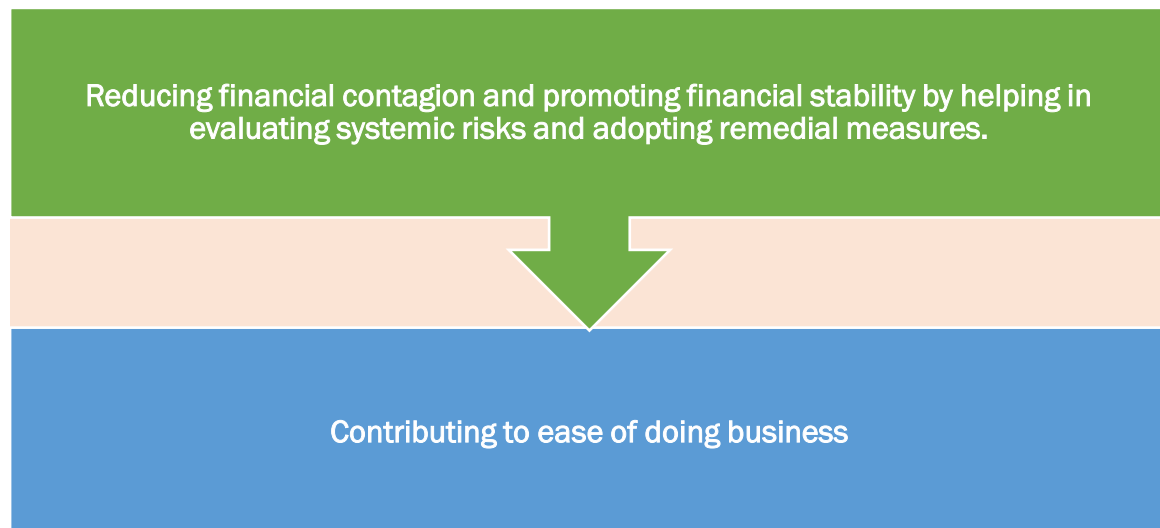
## Key Features

- Minimum retention period of 3 years
- Allowed to invest minimum 75% of allotted amount within 3 months
- Income from VVR investment may be re-invested
- Minimum 75 percent of allotted amount shall remain invested at all time.

## Legal Entity Identifier (“LEI”) for Cross-border Transactions



## Key Benefits



## International Trade Settlement in Indian Rupees

### Key Objective

- To allow trade settlements between India and other countries in Indian Rupees (INR) and promote growth of global trade.

### Key Feature


- Enabling AD banks in India to open Special Rupee Vostro Accounts of correspondent bank/s of the partner trading country.
- To facilitate settlement of import/export transactions in INR.

### Eligible Entity

- Any foreign trader through a correspondent bank of their country having a “Special Rupee Vostro Account” with Indian AD bank can avail the benefit of settlement of import/export transactions in INR.

### Benefits to trader

- Advance against exports/imports can be received in INR.
- Export receivables can be set off in INR against import payables from the same overseas buyer and supplier and vice versa.



- Around 35 countries including Asian and African countries have shown interest in rupee trade mechanism proposed by the Indian government.

## Late Submission Fee (“LSF”) for reporting delays under Foreign Exchange Management Act, 1999

### Key Objective

- To introduce a new mechanism for bringing uniformity in imposition and payment of late submission fees for foreign direct investment (‘FDI’), external commercial borrowing (‘ECB’) and overseas investment (‘OI’) transactions.

### Key features

- Standardised and simplified reporting mechanism for FI, ECB, and OI.
- The new mechanism covers existing filings and any additional filings in the future.
- New LSF amount (i.e., INR 7,500 + [0.025% x A x n]) for event-based and INR 7,500 for (periodical-based filings) has been implemented.

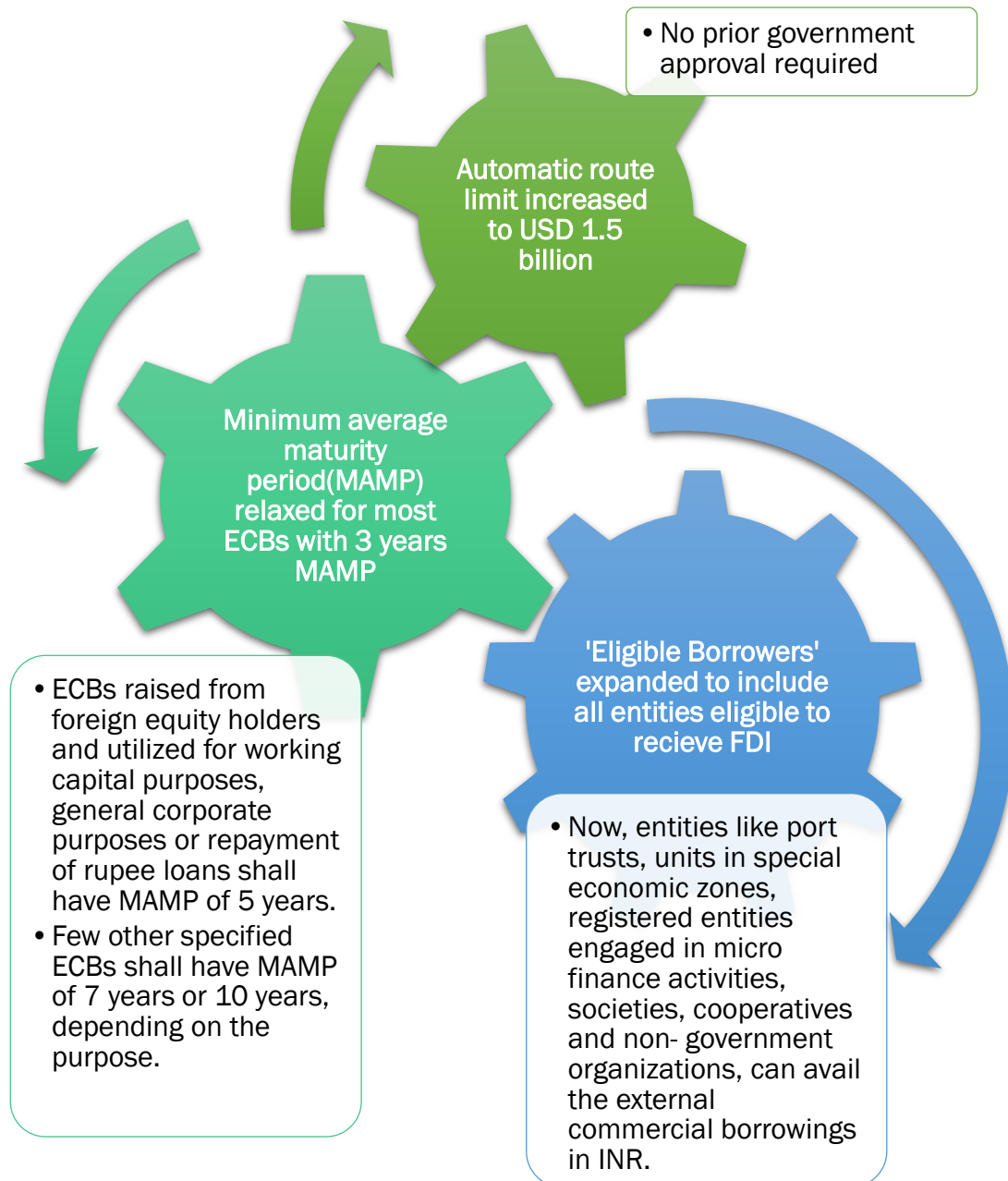
### Key Benefits

Improving the ease of doing business by introducing a standardized and streamlined process.

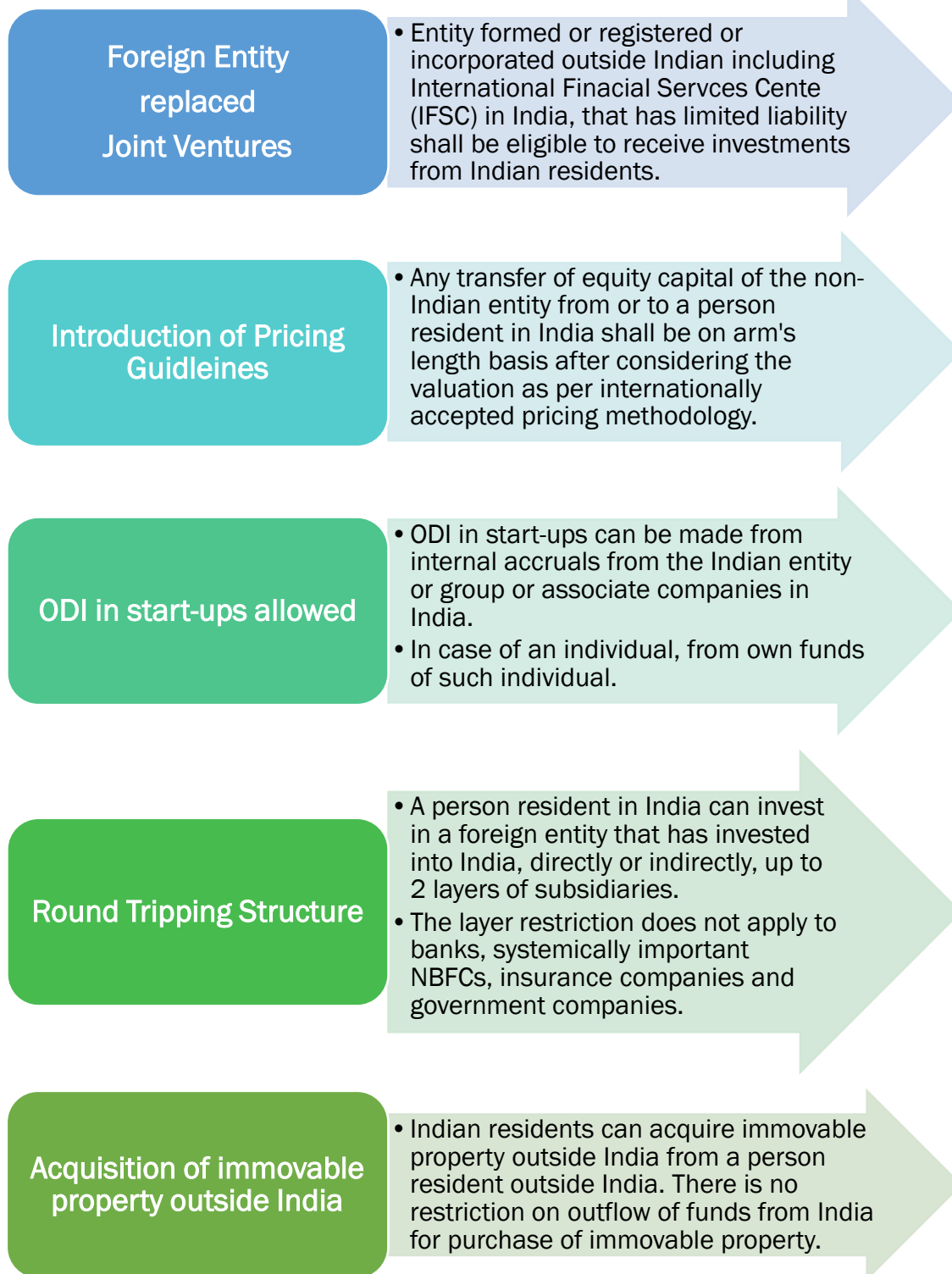
Encouraging compliance and timely filing of periodical-based returns.

Reducing the overall administrative burden on the regulators and the reporting parties.

## Liberalization Measures in External Commercial Borrowing (ECB) Framework



## New Overseas Direct Investment (ODI) Regime, 2022



## External Commercial Borrowings (ECB) and Trade Credits (TC) Policy- Changes due to LIBOR Transition

### Change in benchmark rate: From LIBOR to Alternative Reference Rate (ARR)

- Definition of 'benchmark rate' for foreign currency ECB/ TC has been changed to any widely accepted interbank ARR of 6 month tenure, applicable to the currency of borrowing.
- No change to the benchmark rate in case of rupee denominated ECB/ TC which continues to be linked to the prevailing yield of the Government of India securities of corresponding maturity.

### Increase in all-in- cost ceiling for existing ECBs which are affected by LIBOR transition

- For all foreign currency ECBs and TCs, where benchmarks are modified to ARR pursuant to LIBOR transition, a one-time adjustment for only such ECBs and TCs has been provided for the all-in cost ceiling with an increase of spread by 100 basis points.
- The revised all-in-cost ceiling limit for the existing FCY ECBs and TCs will now be 550 basis points and 350 basis points, respectively over the benchmark rate.
- The all-in-cost ceiling for rupee denominated ECB/TC has been maintained at 450 basis points above the benchmark rate.

### Increase in all-in cost ceiling for new ECBs

- For any new FCY ECBs and TCs using the ARR, the all-in-cost ceiling has been increased to 500 basis points and 300 basis points, respectively, above the benchmark rate to bridge the gap between LIBOR and ARRs in terms of credit risk and term premia.

The amendments provide a framework to the financial institutions for a smooth transition ensuring mitigation of risks arising from such exposures on account of transitional issues including valuation and contractual clauses. The market participants have already migrated to alternate benchmark rates depending on the currency of lending including the Secured Overnight Financing Rate (SOFR), Sterling Overnight Indexed Average (SONIA), Swiss Average Overnight (SARON) for Swiss Francs, Tokyo Overnight Average Rate (TONAR) and have been including fallback provisions by way of amendments.



## Reserve Bank of India (RBI) on discontinuation of LIBOR

Following cessation of LIBOR, RBI has put up following key requirements for Indian financial institutions

### Review of LIBOR exposure

- Financial institutions to undertake comprehensive review of all LIBOR exposure.
- Put in place a framework to mitigate risks of exposure on account of transitional issues, including valuation and contractual clauses.

### Fallback and rate-switch clauses

- Financial institutions to incorporate robust fallback clauses referring to LIBOR in all financial contracts with maturity date post cessation of LIBOR.
- Recommended reference to the standard fallback clauses developed by agencies such as International Swaps and Derivatives Association; Intercontinental Exchange Benchmark Administration; Loan Market Association; Asia Pacific Loan Market Association and Bankers Association for Finance and Trade.

### Transition away from MIFOR

- Mumbai Interbank Forward Outright Rate (MIFOR) referred LIBOR, thus, the same to be dropped.
- Recommended the use of the daily adjusted MIFOR published by the FBIL for legacy contracts; and modified MIFOR rates published by the FBIL for fresh contracts.

### Fresh products to refer ARR

- Financial institutions required to put in place necessary infrastructure for alternative reference rate (ARR) while offering fresh products.

## Foreign Exchange Management (Export of Goods and Services) (Amendment) Regulations, 2021

Reserve Bank of India amended the Foreign Management (Exports of Goods and Services) Regulations, 2015 and is now called as the Foreign Management (Exports of Goods and Services) (Amendment) Regulations, 2021.

- The amendment made changes in Regulation 15 of the Foreign Exchange Management (Export of Goods and Services) Regulations, 2015 which deals with advance payment against exports.
- This amendment puts an exporter under an obligation to ensure that the rate of interest, if any, payable on the advance payment shall not exceed 100 basis points above the LIBOR or any other applicable benchmark as directed by RBI.

## Foreign Exchange Management (International Financial Services Centre) Regulations, 2015

Any financial institutions or branch set up in the IFSC and recognised by the Government of India shall be treated as a person resident outside India.

Such financial institutions or branch can conduct business in foreign currency with any resident of India or non-resident.

RBI may allow such financial insititutions to conduct business with residents or non-residents in Indian rupee (INR) as well.

Financial institutions or branch set up in a IFSC are not regulated by any other domestic laws or regulations in force.

## International Financial Services Centre (IFSC)- Special Status & Relaxations

IFSC is a special economic zone developed for creating a global financial hub for providing various financial services viz. corporate banking, insurance, investment & fund management, trading of securities, etc., to persons across borders.

International Financial Services Centre Authority (IFSCA) acts as a single unified authority instead of multiple regulators such as RBI, SEBI, PFRDA & IRDAI.

## Securities and Exchange Board of India Act, 1992

According to SEBI (International Financial Services Centres) Guidelines, 2015, only the following individuals are permitted to deal in securities listed on IFSC.

1. A non-resident Indian;

2. A financial institution resident in India who is eligible under FEMA to invest funds offshore; and

3. A person resident in India who is eligible under FEMA to invest funds offshore.

## Foreign Exchange Management Act, 1999

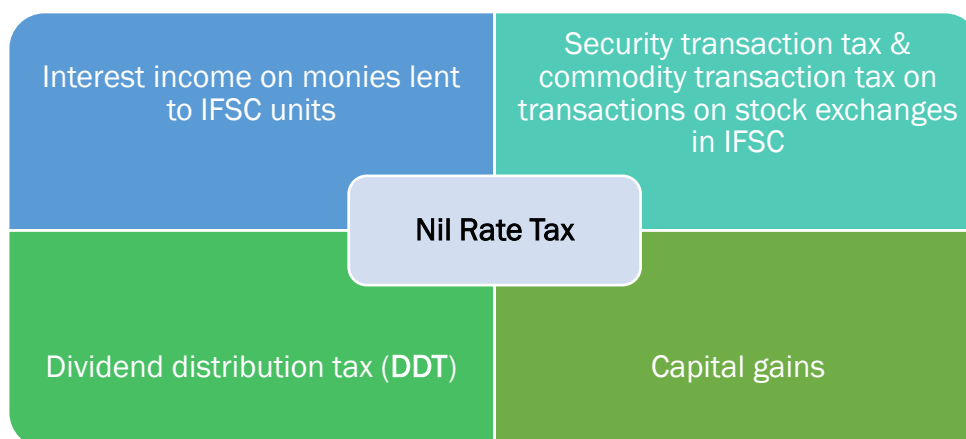
Any transaction entered between a foreign investor/customer and the IFSC entity shall be outside the purview of FEMA.

An entity set up in IFSC shall be considered as a person resident outside of India (PROI).

## Tax Incentives

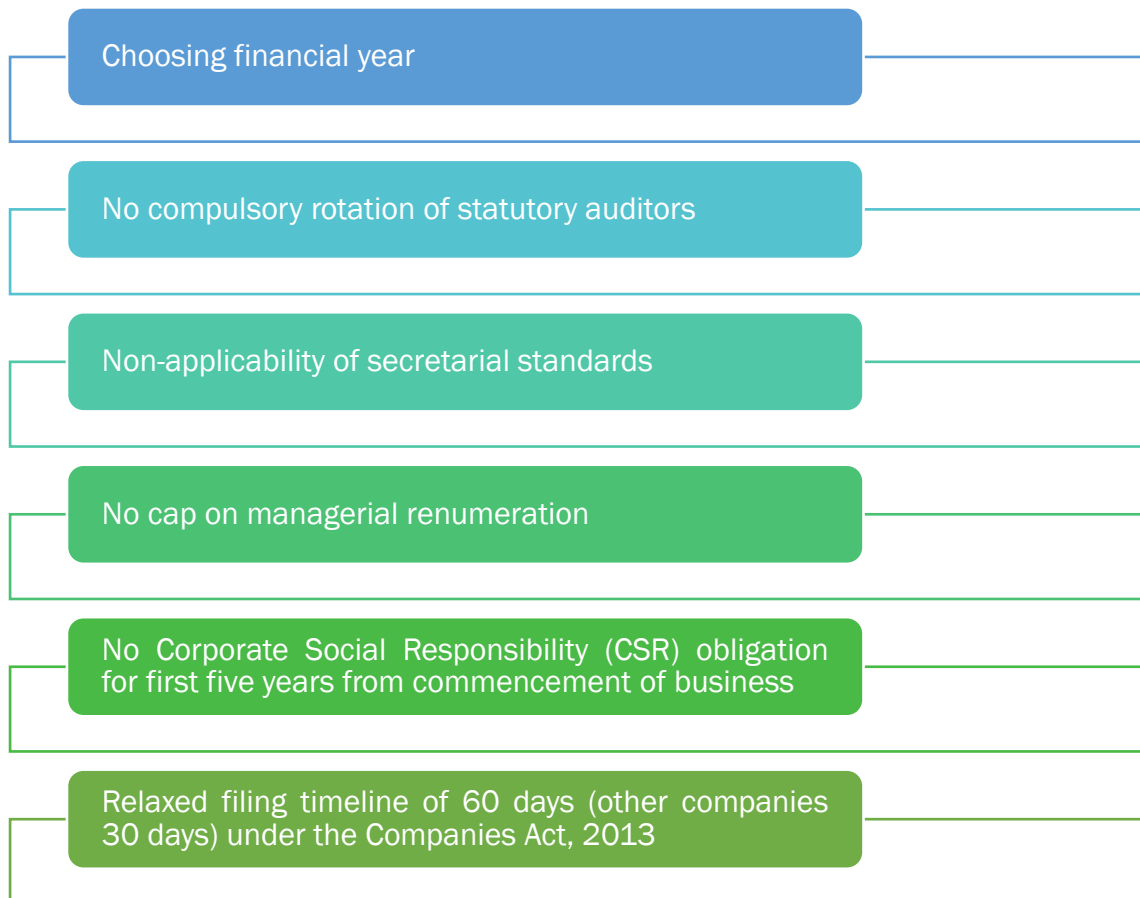
Tax incentives given by the government to International Financial Services Centre Authority (IFSCA) units are as follows:

Particulars	Business Entity	Investors
<b>Income tax</b>	<ul style="list-style-type: none"> <li>100% tax exemption for 10 consecutive years out of 15 years</li> <li>Minimum Alternate Tax (MAT) at 9%<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>Interest income on monies lent to IFSC units is not taxable</li> <li>Long-term bonds and Rupee denominated bonds listed on IFSC exchanges are taxable at a lower rate of 4 per cent.</li> </ul>
<b>Goods and Services Tax (GST)</b>	No GST on services: <ul style="list-style-type: none"> <li>Received by IFSC unit</li> <li>Provided by IFSC units to offshore clients</li> </ul> GST applicable on services provided to Domestic Tariff Area (DTA)	No GST on transactions carried out in IFSC exchanges
<b>Other taxes duties</b>	State subsidies – Lease rental, provident fund contribution, electricity charges.	Exemption from securities transaction tax, commodity transaction tax, and stamp duty in respect of transactions carried out on IFSC exchanges

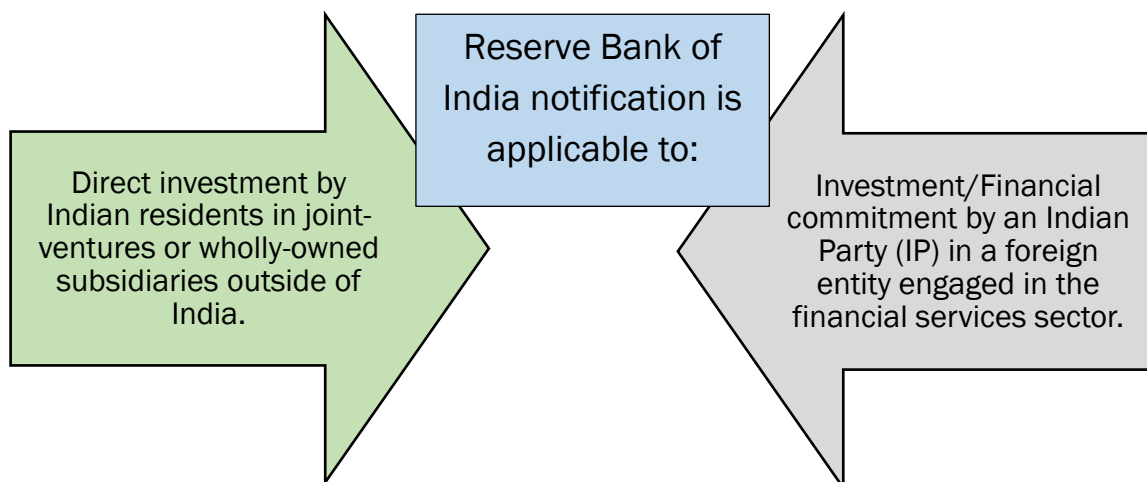


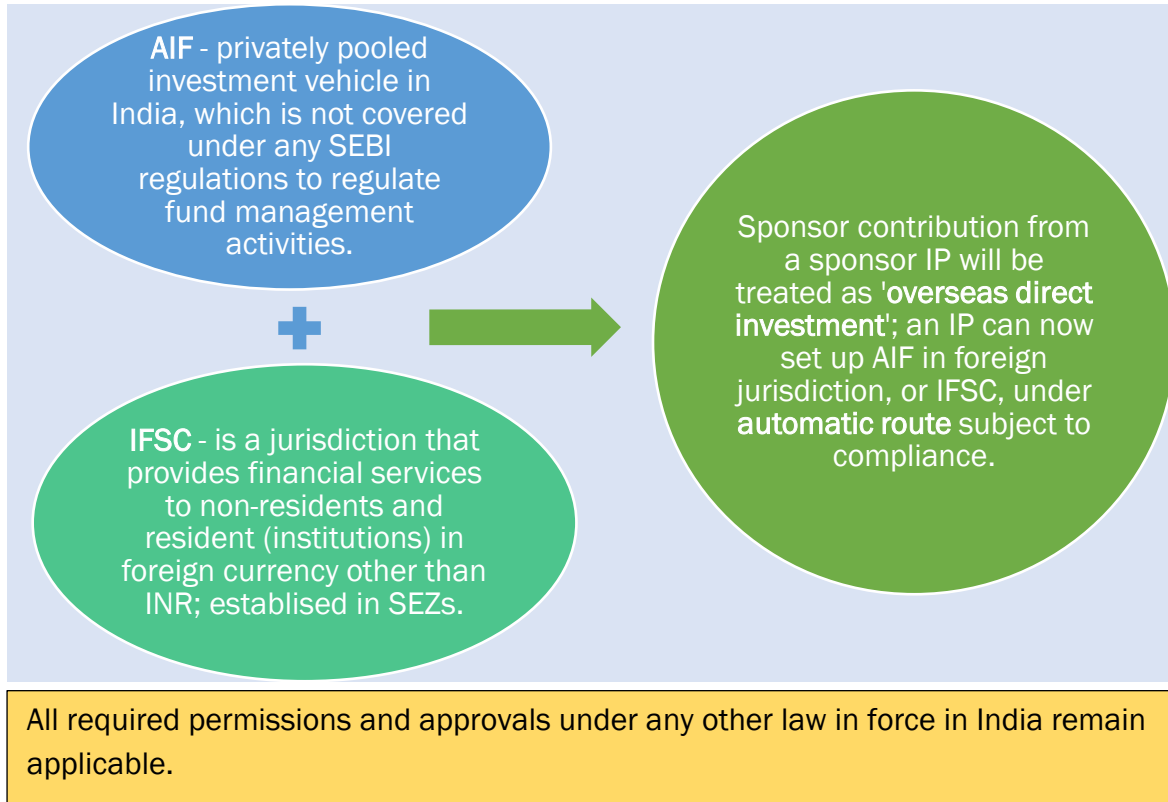
<sup>1</sup> plus, surcharge and cess, as applicable

### Corporate Flexibilities



### Sponsor Contribution to an Alternative Investment Fund (AIF) set up in Overseas Jurisdiction including International Financial Service Centres (IFSCs)





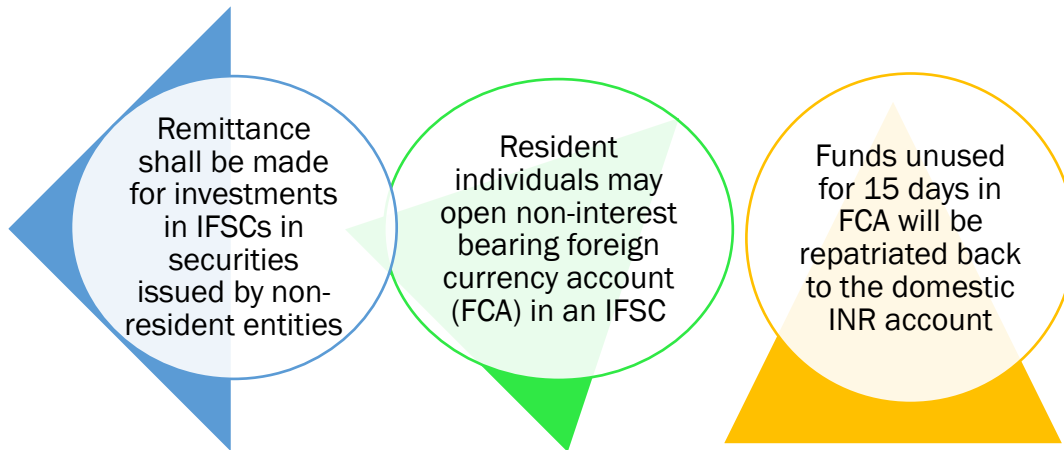
### Remittance to International Financial Service Centres (IFSCs) in India under the Liberalised Remittance Scheme (LRS)

**Bi-monthly Monetary Policy Statement dated February 5th, 2021**

#### **Statement on development and regulatory policies measures**

Measures on (i) liquidity management and support to targeted sectors; (ii) regulation and supervision; (iii) deepening financial markets; (iv) upgrading payment and settlement systems; and (v) consumer protection.

**Remittances to IFSCs under LRS** - permits resident individuals to make remittances under LRS to IFSCs set up in India under the Special Economic Zones Act, 2005, upto USD 2,50,000 per financial year



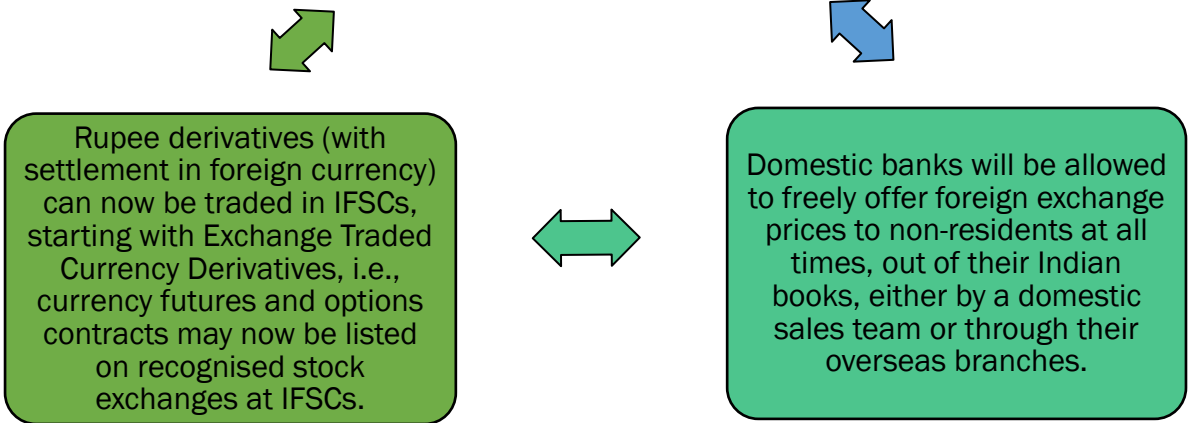
Resident individuals cannot settle any domestic transactions with other residents through FCAs held in IFSCs.

### Introduction of rupee derivatives at International Financial Services Centres - Related developments

**Rupee derivatives** – are futures and options contracts to trade specified amount of currency pairs (with INR or otherwise) at a future date; The value is derived from change in interest rate, credit rating or credit index, price of securities (also called ‘underlying’), or a combination of them.

Reserve Bank of India in its 'Statement on Developmental and Regulatory Policies' published in October of 2019, made several suggestions, as mentioned below:

#### Measures to incentivize non-residents to access the onshore foreign exchange market:

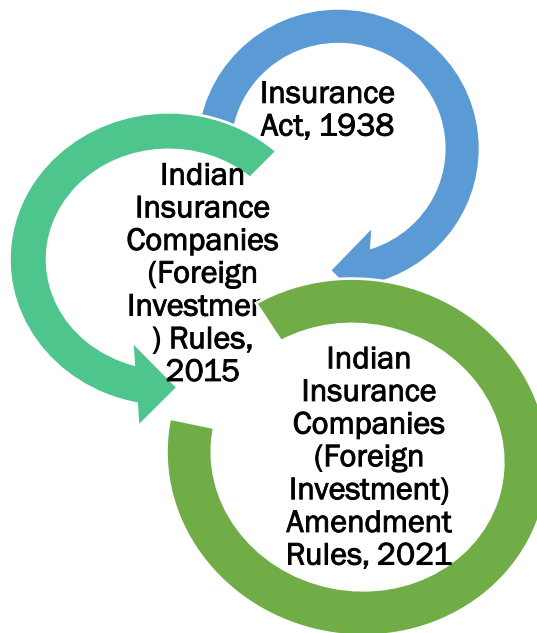


Measures for popularising the cross-border transactions in INR to reduce the exchange risk



Allow non-residents to open non-interest bearing Special Non-resident Rupee Accounts to facilitate rupee denominated external commercial borrowings, trade credit and trade invoicing

### Increase in the upper limit for foreign direct investment (FDI) in the insurance sector

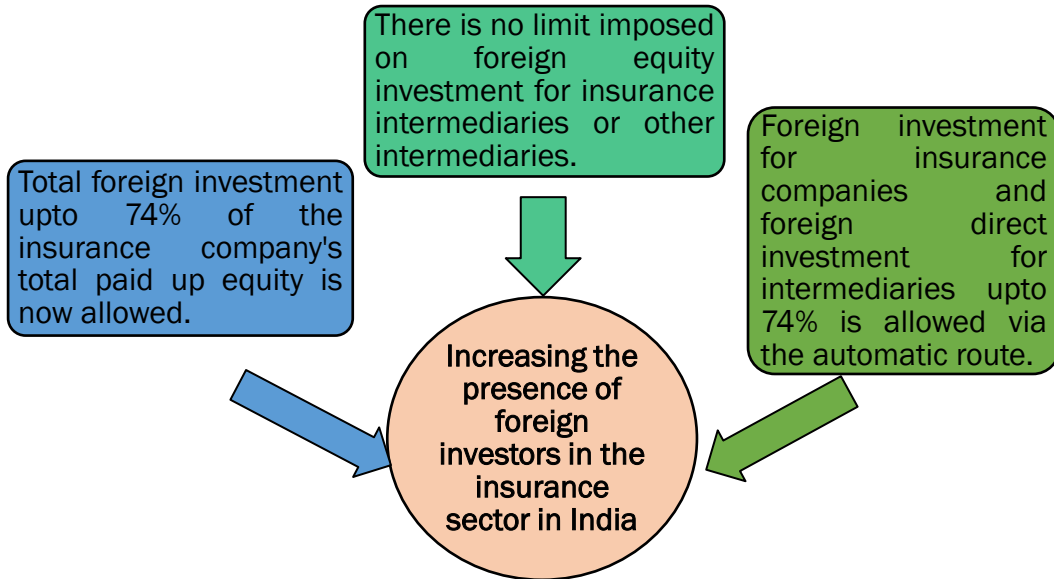


#### Amendments made by the Ministry of Finance

- Clarification in the meaning of '*total foreign investment*' and '*resident indian citizens.*'
- Percentage of foreign direct investment allowed
- Requirements for management personnel.

**Total Foreign Investment** = Directly by foreigner + Indirectly by an Indian entity owned or controlled by foreigners.





## Outflow of Investments: From India to the UK

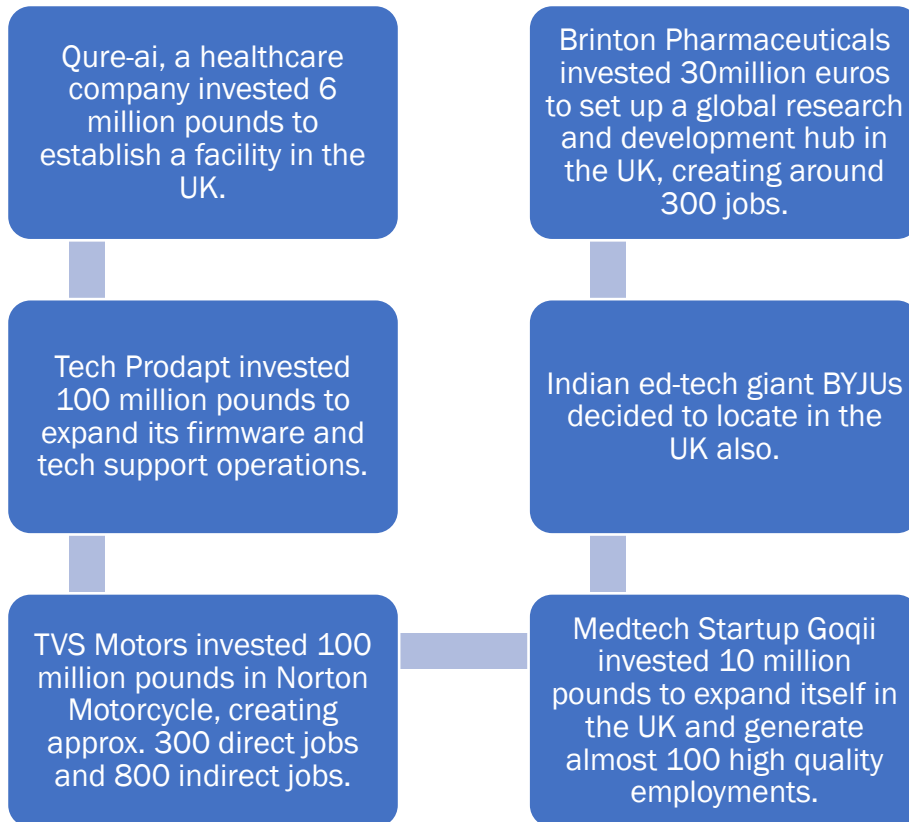
India is the second largest source of FDI in the UK.

Approx. 900 Indian businesses are operating in the UK at present.

Indian businesses in the UK combine revenue amounts to USD 69 billion with 1,41,005 employees working in the UK as of 2022.

India's trade with the UK in products and services climbed from USD 19.51 billion in 2015 to USD 31.34 billion in 2022.

Creating the foundation for the India- UK Free Trade Agreement has been one of the major achievements for the India-UK economic partnership landscape.



## Part- B

### Enforcement

#### Data Sharing Regime between the Government Agencies

- As part of enforcement, one of the foremost steps taken by the Government of India has been the implementation of an inter-agency sharing of data with the Directorate of Enforcement ("ED").
- At present, ED has data-sharing agreements with 25 other agencies.
- ED will share the data of the investigations with these 25 agencies and will cause these agencies to share data in respect of the ongoing investigations with itself.

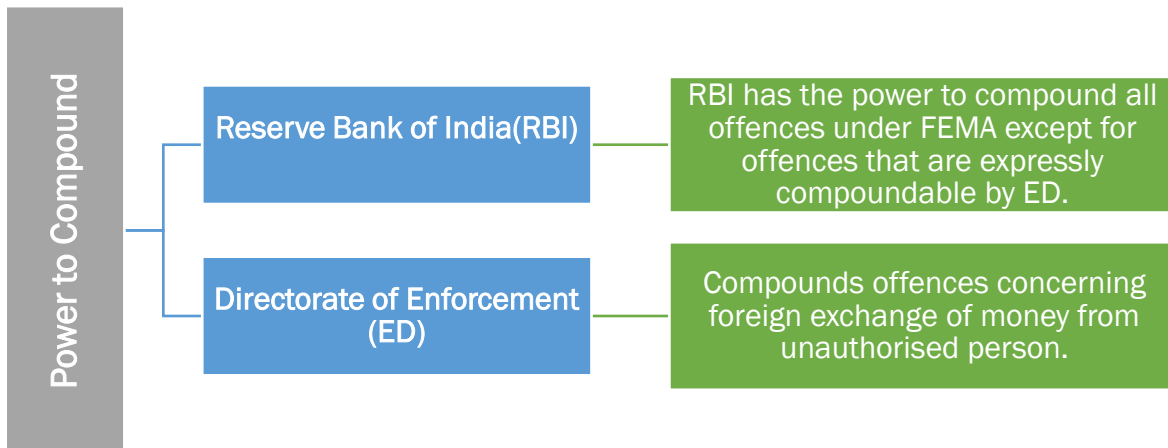
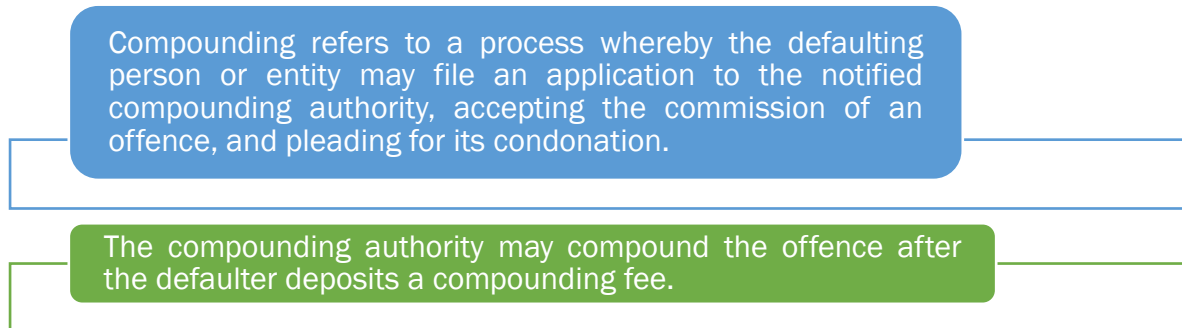
Some of the agencies that have entered into data-sharing agreements with ED are



### Advantages of inter-agency data sharing



### Decentralised and expeditious compounding of offences



### Procedure for Compounding Application

All applications in the prescribed format shall be submitted together with the fee of INR 5000/- to RBI Regional Office or Mumbai office.

In case the application is returned, the application fees of INR 5000 shall also be returned.

### Offences which cannot be compounded

Offences compounded cannot be compounded again within 3 years of the previous compounding

Offences in contravention of money laundering, terror financing or affecting sovereignty and integrity of the nation.

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